



Rate Card for 2021

Services	USD (\$)		
To help you achieve better business outcomes, we provide advisory, training, speaking, and facilitative consulting services	200	per hour	
	1,520	per day	Hourly rate of \$200 x 8 hours per day is \$1,600; with a discount of 5% (\$80), the daily rate is \$1,520
	7,200	per week	Hourly rate of \$200 x 8 hours per day x 5 days per week is \$8,000; with a discount of 10% (\$800), the weekly rate is \$7,200
> Project, program, portfolio, and PMO management	27,731	per fixed-term one month engagement	Hourly rate of \$200 x 8 hours per day x 5 days per week x 4.333 weeks per month on average is \$34,664; with a discount of 20% (\$6,933), the fixed-term one month rate is \$27,731
> Agile, waterfall, and hybrid approaches	145,600	per fixed-term six month engagement	Hourly rate of \$200 x 8 hours per day x 5 days per week x 26 weeks per half-year period is \$208,000; with a discount of 30% (\$62,400), the fixed-term six month rate is \$145,600
> Agile implementations, transformations, and improvements	249,600	per fixed-term one year engagement	Hourly rate of \$200 x 8 hours per day x 5 hours per week x 52 weeks per year is \$416,000; with a discount of 40% (\$166,400), the fixed-term one year rate is \$249,600
> IT governance	10,000	remote/online speaking engagement	
> Digital transformations	20,000	in-person speaking engagement within the United States	exclusive of travel related expenses
> Establishing and advancing PMOs	30,000	in-person speaking engagement outside the United States	exclusive of travel related expenses
> And more	by quote	other work	contact us

Prices do not include expenses or sales tax (if applicable). Notice of upcoming changes, effective January 1, 2022: the price for remote/online speaking engagements will change from \$10,000 to \$11,000, the price for in-person speaking engagements within the U.S. will change from \$20,000 to \$22,000, and the price for in-person speaking engagements outside the U.S. will change from \$30,000 to \$33,000. Information subject to change without notice.

