



## Rate Card for 2021

Services	USD (\$)		
<ul style="list-style-type: none"> <li>&gt; Advisory, training, speaking, and facilitative consulting services inclusive of agile transformations</li> </ul>	200	per hour	
	1,520	per day	Hourly rate of \$200 x 8 hours per day is \$1,600; with a <b>discount of 5%</b> (\$80), the daily rate is \$1,520
	7,200	per week	Hourly rate of \$200 x 8 hours per day x 5 days per week is \$8,000; with a <b>discount of 10%</b> (\$800), the weekly rate is \$7,200
<ul style="list-style-type: none"> <li>&gt; Project, program, portfolio, and PMO management</li> </ul>	27,731	per fixed-term one month engagement	Hourly rate of \$200 x 8 hours per day x 5 days per week x 4.333 weeks per month on average is \$34,664; with a <b>discount of 20%</b> (\$6,933), the fixed-term one month rate is \$27,731
	145,600	per fixed-term six month engagement	Hourly rate of \$200 x 8 hours per day x 5 days per week x 26 weeks per half-year period is \$208,000; with a <b>discount of 30%</b> (\$62,400), the fixed-term six month rate is \$145,600
<ul style="list-style-type: none"> <li>&gt; Agile, waterfall, and hybrid approaches</li> </ul>	249,600	per fixed-term one year engagement	Hourly rate of \$200 x 8 hours per day x 5 hours per week x 52 weeks per year is \$416,000; with a <b>discount of 40%</b> (\$166,400), the fixed-term one year rate is \$249,600
	10,000	remote/online speaking engagement	
	20,000	in-person speaking engagement within the United States	exclusive of travel related expenses
	30,000	in-person speaking engagement outside the United States	exclusive of travel related expenses
	by quote	other work	contact us

Prices do not include expenses or sales tax (if applicable). Notice of upcoming changes, effective January 1, 2022: the price for remote/online speaking engagements will change from \$10,000 to \$11,000, the price for in-person speaking engagements within the U.S. will change from \$20,000 to \$22,000, and the price for in-person speaking engagements outside the U.S. will change from \$30,000 to \$33,000. Information subject to change without notice.

